



Genuine Career Opportunities

Excellent Remuneration Package

A Role that emphasises the need for relationship building and maintaining

Internal Sales - Technical

Air Radiators is a market-leading, vertically integrated designer and manufacturer of cooling solutions for high-end industrial applications and have an exciting future ahead as the industry diversifies from radiators for diesel engines to heating and cooling systems for the growing renewable sector of BEV and Hydrogen.

The company recently listed on the ASX through its parent – Adrad Holdings and is now looking at accelerating growth both domestically and internationally. New opportunities have arisen across its locations in Victoria, South Australia, and Thailand.

We are looking for Internal Sales - Technical located at Geelong, Victoria. Located on the doorstep of the Great Ocean Road and 45 minutes from Melbourne CBD you will be able set roots down in the city by the bay and have an easy commute to friends and family back in Melbourne.

The successful candidate, following an initial time across all the business functions, will engage with our customers and have your problem-solving skills stretched to develop solutions to meet their requirements and position them with a competitive advantage.

A key to your success will be your ability to understand diesel engines and the willingness to learn the growing influence BEV and Hydrogen Fuel will have on the Heavy-duty Industrial market.

To be successful in this role, you will have

- Post-secondary education in Mechanical Engineering or Mechanical Technology
- Minimum of three to five years of sales experience, preferably in similar such as pumps, heat exchangers, compressor, or other metal fabrication areas where customized solutions are the norm and number crunching, and analytical thought are the basis of every job
- Excellent interpersonal, customer service, communication (verbal & written), time management and organisational skills
- Ability to multi-task and prioritise several projects at different stages concurrently
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Candidates with application engineering or similar experience with the right drive, determination, people skills and general aptitude for sales will be highly regarded.

In return, Air Radiators can offer a competitive remuneration package, employee benefits, training and development, a great culture and the opportunity to be part of an innovative and dynamic company.

If you feel this is you - We Want to Hear From You!

For further information on who we are and what we do, visit our website: www.airradiators.com

How to apply

Forward your resume and cover letter through for consideration with Internal Sales - Technical in the subject line.