

Sales Applications Engineer

YOUR CHANCE TO IMPACT!

Due to substantial growth, Air Radiators is expanding their Sales Application Engineering Team to further service their clients and continue market growth.

Air Radiators is an award-winning Australian Manufacturer, providing specialised Heat Transfer systems for mobile and stationary applications. With over 45 years of industry experience and an impressive list of Australian and International customers, we are the market leader and are respected and renowned for our tailored engineering solutions.

Led by a progressive management team, we have experienced continued growth and offer excellent career opportunities.

The successful candidate, following an initial time across all the business functions, will engage with our customers and have your problem-solving skills stretched by working with our customers to develop solutions to meet their requirements and position them with a competitive advantage. A key to your success will be your ability to understand diesel engines and the willingness to learn the growing influence BEV and Hydrogen Fuel will have on the Heavy-duty Industrial market.

The ideal candidate will therefore be able to identify potential opportunities, identify client needs and have the ability to think their way through the development and presentation of engineered solutions.

You will have relevant mechanical engineering qualifications (degree or trade background) and come from a successful background within a technically oriented manufacturing field. You might come from industries such as pumps, heat exchangers, compressor, or other metal fabrication areas where customized solutions are the norm and number crunching, and analytical thought are the basis of every job.

Candidates with application engineering or similar experience with the right drive, determination, people skills and general aptitude for sales will be highly regarded.

DO YOU WANT:

- Genuine Career Opportunities?
- An Excellent Remuneration Package?
- A Role that emphasises the need for relationship building and maintaining?

THEN DON'T SETTLE FOR LESS!

You'll need:

- Mechanical Engineering Qualifications (degree or trade background)
- A "can do" attitude
- Exceptional People Skills
- A goal focused; results driven nature
- To be the type that takes pride in their ability to problem solve and think your way through problems
- An unstoppable desire to make your mark
- The desire to progress your career

If this is you, We Want to Hear From You NOW! TODAY!

For further information on who we are and what we do, visit our website: www.airradiators.com

Email Applications to: recruitment@airrads.com.au with **Sales Applications Engineer** in the subject line.