

## Applications Engineer

- Market leading Australian Industrial Radiator manufacturer
  - Use your experience and passion in Heat Transfer to assist our clients grow
  - Permanent role based in Lara
- 

Air Radiators is an award-winning Australian Manufacturer, providing specialised Heat Transfer systems for mobile and stationary applications. With over 45 years of industry experience and an impressive list of Australian and International customers, we have a highly regarded reputation for delivering top quality Heat Transfer systems.

Reporting to the Applications and Projects Manager and joining an established team, this role is flexible on experience suiting an experienced Internal Technical Sales or trade background professional wanting to get into a role that offers career growth and diversity.

### Key responsibilities include:

- Engaging with our customers to capture required technical and application data
- Undertake heat load calculations, selection, and equipment sizing
- Preparation of proposals for submission
- Proposal follow up and negotiation with customer through to placement of order
- Strong teamwork skills and the ability to self-manage
- Ensure work is completed accurately and to a high standard

### Key skills and experience required

- Bachelor/Diploma of Engineering in Mechanical or Chemical
  - 5Yrs industrial sales/applications experience
  - Good communication and technical skills and know how to ask the right questions
  - Ability to work as part of team and have attention to detail
  - Ability to meet deadlines by managing time and tasks
  - Fluency in English with strong communication and negotiation skills
  - Australian citizen or permanent resident
- 

Air Radiators is an equal opportunity employer, dedicated to diversity in the workplace and offers competitive salary - commensurate with experience including Income Protection continuance insurance.

If you want to be part of a great team and have the skills and experience to make a difference, then we would like to hear from you.

---

For further information on who we are and what we do, visit our website: [www.airradiators.com](http://www.airradiators.com)

**Email Applications to:** [recruitment@airrads.com.au](mailto:recruitment@airrads.com.au) with **Applications Engineer** in the subject line.

