

## Sales Applications Engineer

- Permanent role based in Lara
  - Market leading Australian manufacturer
  - Dynamic and progressive environment
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Air Radiators is an award-winning Australian Manufacturer, specialising in the design and manufacture of customised heat transfer and air movement solutions across domestic and international markets with over 45 years' service across the industrial, on highway, off highway and process cooling industries.

Air Radiators is seeking an experienced and ambitious junior Sales Applications Engineer to join the Business Development team in Lara, Victoria.

### The Role

Reporting to the Applications and Projects Manager, you will be performing a varied and versatile role. This role allows for skill building, utilising world-class engineering software, working within a professional team, and presents opportunity for progression within the business.

The role of Sales Applications Engineer will have a strong sales focus being primarily responsible for receiving and actioning sales enquiries, capturing customers required technical and application data and using thermal selection software to develop technical solutions. You will also prepare, submit and follow up quotations and negotiate with customers to placement of order, ensuring all customer interaction is captured in the CRM.

### Key skills and experience required

- Mechanical Engineer (trade or degree)
- Good communication skills (written and verbal) with customer service orientation
- Ability to work as part of team and have attention to detail
- Ability to meet deadlines by managing time and tasks

If you are passionate about sales, working for a professional organisation and delivering solutions to customers, we would love to hear from you.

### Benefits

- Professional development opportunities
  - Long term career opportunities
  - Potential for overseas travel
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**Email Applications to:** [recruitment@airrads.com.au](mailto:recruitment@airrads.com.au) with **Sales Applications Engineer** in the subject line.

[www.airradiators.com](http://www.airradiators.com)

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